

# 2024 National Development Finance Summit Sponsor Prospectus

The **2024 CDFA National Development Finance Summit** will take place on November 13-15 in Baltimore, MD. The birthplace of the U.S. national anthem will provide an unforgettable backdrop for the biggest development finance event of the year.

The National Summit is a highly anticipated gathering of top industry leaders, innovators, and community leaders that drives critical discussions, creates unique opportunities for connections, and disseminates knowledge.

Presentations will cover a wide range of topics including bonds, tax credits, revolving loan funds, the State Small Business Credit Initiative, access to capital, tax increment finance, federal financing options, and more.

The success of this landmark event hinges on the generous support of our sponsors. Our National Summit Sponsors are more than just contributors; they are engaged partners that play a significant role in empowering CDFA to enhance expertise, foster connections, and drive innovation in development finance.

We invite you to become a sponsor and join us in this remarkable journey, and let's make a lasting impact on the future of development finance!



"CDFA's National Development Finance Summit has been an indispensable event marked firmly on my calendar. The unparalleled networking opportunities, rich content, infectious energy, and vibrant idea-sharing make it a standout experience that simply cannot be matched. Don't miss this opportunity to engage with experts and shape the future of finance and development. See you in Baltimore!"

- Darla Garrett, DFCP

Director, Maryland Department of Commerce Former Chair, CDFA Board of Directors

## **2024 National Development Finance Summit – Sponsor Prospectus**

For this year's event, CDFA is proud to present the following array of unique, creative, and targeted sponsorship opportunities crafted just for you:

### Diamond Level \$25,000+

This level will be limited to 2 sponsors with the option of a sole Diamond level sponsorship based on the amount.

Partners at this level will enable the 2024 CDFA National Development Finance Summit to reach new heights.

This package will include all available options included in the Platinum Level plus:

- Recognition as a main sponsor of the event
- A fully customized sponsorship package tailored to highlight the sponsor in unique and innovative ways
  - o Ex: Sponsoring multiple segments, giving opening remarks, presenting, hosting, etc.
- Premium logo placement on all event marketing, materials, and website pages
- A number of complimentary registrations and pre-conference training course registrations will be agreed upon along with the sponsorship package customization
- Dedicated social media posts and press release mentions

# Platinum Level \$15,000

This level of sponsorship includes the following benefits:

- Four (4) complimentary registrations\*
- Four (4) complimentary pre-conference training course registrations
- Guaranteed speaker role at the National Summit
- Recognition in event program, signage, and computer screen display
- One full-page advertisement in event program
- Logo on event webpage with hyperlink
- One (1) complimentary exhibit table\*
- Opportunity to place promotional material in attendee bag
- Electronic copy of event attendee list pre- and post-event

CDFA Plenary Luncheon Sponsor	This opportunity provides exclusive sponsorship of the CDFA Plenary Luncheon. The Sponsorship includes recognition before, during, and after the Luncheon with the company logo on the screen display. The sponsor will be able to provide welcoming remarks at the beginning of lunch.
Pre-Conference Day Sponsor	This opportunity provides exclusive sponsorship of the Pre-Conference Day, taking place prior to the kickoff of the National Summit. The day typically includes pre-conference workshops and specialized group meetings, such as the SSBCI Member-Only Coalition Meeting. Sponsorship includes a guaranteed speaking role and the opportunity to welcome attendees at each educational event during the day. Your organization will receive recognition before, during, and after courses and at the National Summit with the company logo on signage and computer screen display.
Breakfast Sponsor	Start the day off right for attendees by hosting the morning breakfast. Branded signage and gifts or literature are displayed prominently at buffet tables and throughout the room. This sponsorship also includes logo attribution online and in the program. (Gifts and literature are provided by the organization.)

### **Gold Level \$10,000**

This level of sponsorship includes the following benefits:

- Two (2) complimentary registrations\*
- Guaranteed speaker role at the National Summit
- Recognition in the event program, signage, and computer screen display
- One full-page advertisement in the event program
- Logo on event webpage with hyperlink
- One (1) complimentary exhibit table\*
- Opportunity to place promotional material in attendee bag
- Electronic copy of event attendee list pre- and post-event

Drinks with Toby Sponsor	"Drinks with Toby" is one of our most popular events. This opportunity provides exclusive sponsorship of this special event where attendees are invited to meet CDFA's President & CEO, Toby Rittner, and network with other attendees.
CDFA SSBCI Member- Only Coalition Meeting Sponsor	This opportunity provides exclusive sponsorship of CDFA's Member-Only SSBCI Coalition Meeting Event held during the National Summit. Welcome attendees with brief remarks during this informative event.
Pre-Conference Training Course Sponsor (2)	Showcase your organization as a thought leader. This opportunity provides exclusive sponsorship of a Pre-Conference Finance Training Course, taking place before the kickoff of the National Summit. Sponsorship includes a guaranteed speaking role during the training course.
National Summit Kickoff Reception Sponsor	This opportunity provides sponsorship of the National Summit Kickoff Reception including recognition before, during, and after the event. Logo on drink tickets, food stations, in the program, and all promotional materials.
Conference Cup/Travel Mug Sponsor	This opportunity provides exclusive sponsorship of the attendee favor, which makes a perfect first impression giving your organization repeated visibility during and after the National Summit. Cups/Travel Mugs will be placed on keynote podiums during the entire event, frequently used in photo ops, and constantly carried by CDFA's President & CEO during the event. Sponsorship includes recognition before, during, and after courses and at the National Summit with the company logo on signage and computer screen display. Cup/Travel Mug will include CDFA's logo on one side and the sponsoring organization on the other.

# Silver Level \$5,000

This level of sponsorship includes the following benefits:

- One (1) complimentary registration\*
- Recognition in the event program, signage, and computer screen display
- Logo on event webpage with hyperlink
- Half-page advertisement in the event program
- One (1) complimentary exhibit table\*
- Opportunity to place promotional material in attendee bag
- Electronic copy of event attendee list post-event

#### 2024 National Development Finance Summit – Sponsor Prospectus

Ex	chibiting Sponsor	Exhibitors have direct access to National Summit attendees that are made up of decision-makers at the leading development finance organizations across the nation by having an exhibit table during the event.

## **Bronze Level \$3,000**

This level of sponsorship includes the following benefits:

- One (1) complimentary registration\*
- Recognition in the event program, signage, and computer screen display
- Logo on event webpage with hyperlink

Snack Break Enhancement Sponsor	This opportunity provides a way to make the afternoon break extra special, allowing attendees to recharge, check their messages, and network with light refreshments. The snack break enhancement will be placed in a dedicated location and will include signage with the company logo, as well as the opportunity to place promotional materials at the break.
CDFA Scholarship Sponsor (Unlimited)	CDFA awards deserving development finance professionals with scholarships to experience the 2024 National Development Finance Summit to learn, grow, and build their development finance skills and network. Scholarships are fully managed by CDFA.  *October 1, 2024 Deadline

<sup>\*</sup>CDFA expects sponsors to use all complimentary registrations and exhibit table space if listed as one of their benefits. If a sponsor is unable to use all complimentary registrations, they may assign them to a guest attendee of their choosing.

# **Making a Commitment**

To sponsor the **2024 CDFA National Development Finance Summit**, fill out a Sponsorship Agreement Form. If you have any questions, contact (614) 705-1300 or info@cdfa.net.

# **2023 CDFA National Development Finance Summit Organizations Represented**

79th Street Corridor Initiative

Accelerator for America

ACT! Albany Community Together, Inc.

Alabama Small Business Development Center
Alaska Industrial Development & Export Authority

Allentown Neighborhood Improvement Zone

**Development Authority** 

American Samoa Government Department of

Commerce

**Angel Capital Association** 

**Angel City Advisors** 

**APM** 

Archer & Greiner P.C.

Ardmore Development Authority

Arizona Commerce Authority

Arizona Industrial Development Authority
Artesia Chamber of Commerce - Artesia, NM

Big Spring Economic Development Corporation

**Bradley Payne Advisors** 

Bricker Graydon Brightbridge Inc

Broadstreet Impact Services
Bryan Cave Leighton Paisner LLP

**Business Oregon** 

California Association for Local Economic

Development

California Housing Finance Agency

Calvert Impact Capital

Canal Alliance
Casa Familiar Inc.

CEI Capital Management LLC

Center for Regional Economic Competitiveness Central Council Tlingit & Haida Indian Tribes of

Alaska

Charter Schools Development Corporation

Chester County Economic Development Council

Chicago Food Policy Action Council

Chickasaw Nation City of El Paso City of Hamilton

City of Milwaukee City of Dallas

City of San Diego, Economic Development

Clean Energy Counsel

Clean Energy Fund of Texas, Inc.

Cleveland-Cuyahoga County Port Authority

CohnReznick LLP

Colorado Housing and Finance Authority

Colorado Office of Economic Development and

International Trade

Columbus Metropolitan Housing Authority
Columbus-Franklin County Finance Authority

Comite de Bien Estar, Inc. CommonWealth Kitchen

Community Development Venture Capital Alliance

Community Reinvestment Fund, Inc. Computershare Corporate Trust, N.A.

Convergent Law

Cook County Bureau of Economic Development

Cooper Levenson Croatan Institute

Cromwell Schmisseur LLC

Decide DeKalb

**Development Capital Networks** 

**Development Finance Authority of Summit County** 

DreamOn Group
Drexel University

**Duane Morris Government Strategies** 

Economic and Community Development Institute Economic Development Authority of the City of

Norfolk

**Economic Impact Catalyst** 

**Envision Group LLC** 

**Evergreen Business Capital** 

Fay Plasnie Corp Feed the Hunger Fund Finance Authority of Maine Food Finance Institute

Food21 FoodFutureZ

Fourth Economy Consulting Frederick County, MD Frost Brown Todd LLC

Great Falls Montana Development Authority

GreenLatinos
Grow America

**Guam Economic Development Authority** 

#### 2024 National Development Finance Summit – Sponsor Prospectus

Guidehouse Harris County

**Healthy Food Financing Initiatives** 

Home Run Financing

Hudson Valley AgriBusiness Development

Corporation

**Huntington Capital Markets** 

**Hutto Economic Development Corporation** 

Ice Miller LLP

Idaho Housing and Finance Association

Illinois Department of Commerce and Economic

Opportunity

Indiana Economic Development Corporation
Industrial Development Authority of Pima County

Integra Realty Resources - Philadelphia International Council of Shopping Centers

Iowa Area Development Group

JobsOhio

Keating Muething & Klekamp PLL

KeyBanc Capital Markets Killam Development Klein Hornig LLP Kutak Rock LLP

**Lafayette Square Foundation** 

Legacy Bank and Trust

Lendistry

**Locus Impact Investing** 

Long Island Development Corporation Lorain Port and Finance Authority Louisiana Economic Development Louisiana Public Facilities Authority Louisville Metro Government

Maryland Department of Commerce

MassDevelopment McGuireWoods LLP

Mercer County Improvement Authority Metropolitan Area Advisory Committee on

Anti-Poverty

Minnesota Department of Commerce
Minnesota Department of Employment and

**Economic Development** 

Montana Department of Commerce

MuniCap, Inc.

National Energy Improvement Fund (NEIF)
Native American Development Corporation

**NC Rural Center** 

**New Jersey Community Capital** 

New Jersey Economic Development Authority

New Mexico Finance Authority New Orleans BioInnovation Center

New York City Economic Development Corporation

North American Development Bank North South Government Strategies North Dakota Department of Commerce Northern Maine Development Commission

**NW Financial Group** 

**ORIX** 

PA Department of Agriculture

**PACENation** 

Pennsylvania Department of Community &

Economic Development PGAV Planners, LLC

Philadelphia Industrial Development Corporation

Presta

Provident Resources Group Inc.

Rapoza Associates

Raza Development Fund, Inc.

ReFED

Reinvestment Fund Reyes Kurson, Ltd

River Oaks CDC Low Profit LLC Robert Wood Johnson Foundation

**ROC USA Capital** 

Rural Nevada Development Corporation SB Friedman Development Advisors Smith & Henzy Affordable Group

State of Utah

Stifel Nicolaus & Company, Inc.

Storrs Associates, LLC Team Capital, LLC

Tennessee Department of Economic and

**Community Development** 

Texas Economic Development Council

The Atkins Group

The Bank of New York Mellon
The Choctaw Nation of Oklahoma
The Democracy Collaborative

The Elemental Group

The Food Trust

The Industrial Development Authority of the City of Tucson

The Port - Cincinnati, Ohio

The Unity Council

#### 2024 National Development Finance Summit - Sponsor Prospectus

Toledo-Lucas County Port Authority
Troy Industrial Development Agency

Tulsa Authority for Economic Opportunity (TAEO)

Tulsa Economic Development Corporation

Tyler Economic Development Council

U.S. Bank

U.S. Department of Agriculture

U.S. Department of the Treasury

U.S. Virgin Islands Economic Development Authority

**Ulster County** 

UnidosUS

University of Delaware's Institute for Public

Administration

Upper Cumberland Development District

**US Infrastructure Finance Corporation** 

Utah Governor's Office of Economic Development

ValCom Ventures

Vermont Economic Development Authority Virginia Small Business Financing Authority

Visionary Home Builders of CA, Inc.

Washington Economic Development Finance Authority

Washington State Department of Commerce

Webb Capital Solutions Wells Fargo Securities

West Virginia Economic Development Authority

Western Reserve Port Authority

Wisconsin Health and Educational Facilities Authority

Women's Opportunities Resource Center

WSP USA

#### **2023 CDFA National Development Finance Summit Sponsors**

# OUR NATIONAL SPONSORS











































# **OUR SUMMIT SPONSORS**















