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NEWS RELEASE

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CDFA Announces Intro Public-Private Partnership (P3) Finance WebCourse
New Training Institute Course to be Offered this December

Columbus, OH – The Council of Development Finance Agencies is pleased to announce the Intro Public-Private Partnership (P3) Finance Webcourse, the newest course offering from the CDFA Training Institute. The WebCourse will be held online this December 12-13 from 12:00-5:00pm daily.

The Intro P3 Finance WebCourse examines this emerging development finance model with a focus on how development finance agencies can adopt P3 principles to address a variety of projects. This course covers basic P3 concepts, key players involved in transactions, asset valuation, contract negotiation, risk assessment, revenue stream development, and feasibility analysis.

“Interest in P3 financing is growing as state and local governments face tough budget decisions along with declining federal investment in infrastructure,” said Toby Rittner, CDFA President & CEO. “The new Intro P3 Finance WebCourse adds an important element to the CDFA Training Institute and gives our members and the entire development finance industry access to critical education in this area.”

Several state and local agencies have used P3s to finance real estate developments, schools, parking garages, public transit, affordable housing, water facilities, and more. During the Intro P3 Finance WebCourse, industry experts will discuss the common characteristics and drivers of P3 financings throughout the country and explain the various structures of these deals. In addition, several P3 projects from across the country will be presented, and the successful elements in each deal will be analyzed.

The Intro P3 Finance WebCourse qualifies for the CDFA Training Institute's Development Finance Certified Professional (DFCP) Program. Registrations for this course are now being accepted on the CDFA website at www.cdfa.net.

The **Council of Development Finance Agencies** is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit entities alike. For more information about CDFA, visit www.cdfa.net.

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