ENTREPRENEUR & INNOVATION BI-ANNUAL SUMMARY

Michigan Economic Development Corporation's Entrepreneur & Innovation initiative provides high-tech start-up companies with access to a variety of critical resources, such as funding and expert counsel, from ideation to maturation. This summary highlights the recent impact of this initiative and notable growth throughout Michigan's entrepreneurial ecosystem over the past several months.

BUSINESS ACCELERATORS

Gatekeepers: MEDC funded 8 gatekeeper grants in FY15. The 8 incubators helped to:

create 43 companies produce 146 jobs

raise \$23M in follow-on funding

SMARTZONE ACTIVITY

1 active SmartZones and Satellites across Michigan

18 new companies created*

173 companies expanded*

302 jobs developed*

* First 6 months of the 2016 fiscal year



Welcomed 6 new companies into the



Created 3 companies and 32 new jobs and raised \$220,000 in follow-on funding

SPARK @nn arbor usa

Matched 33 undergraduate and recent grad interns with 23 Ann Arbor SPARK clients

UNIVERSITY CORNER

The <u>Michigan Translational Research and Commercialization</u> (MTRAC) program launched statewide in June. The first two innovation hubs – MSU Ag Bio and U-M Life Sciences – are approved and the program continues to rollout. As of June 30, 2016, the existing programs:



Reviewed 293 proposals through its Oversight Committees



Funded 86 projects



Established 13 startups



Created 38 jobs



Secured 8 licenses with industry



Obtained \$23.8M in follow-on funding

SERVICE PROVIDER STATS



Funded through the Michigan Pre-Seed Fund 2.0 and the University Commercialization Fund

36 investments in 26 early-stage startup companies within 24 months



Companies obtained an additional \$17.4 million in other investment



Provided assistance to 359 technology companies



Created 80 jobs



Issued 18 patents



31 new products commercialized

INVESTMENT LANDSCAPE

128 Startup Companies

in Michigan that have received funding from a Michigan angel group*

*MVCA 2015 Annual report ** Q2 2016 PWC/NVCA report

\$50M Raised

by Michigan-based companies in 2016**

36 Venture Capital Firms

in Michigan making our state one of the fastest growing venture capital and angel investment areas in the country*

Notable investments include:



Series B financing of \$62M



Closed on a \$3M raise



\$20M round





\$1.78M raise by 20 investors



Obtained \$3.5M from 31 investors



Closed \$2.5M in Series AA equity financing



\$4M in Series A financing